

Direct Debits - Ezy-Pain Relief

I recently attended the Small Business Expo in Auckland's ASB Showgrounds, where over three days approximately 5000 small business owners took time out from their busy schedules to go in search of new ideas and spend time with like-minded people in the quest to improve their businesses.

An eclectic mix indeed! There were computer gurus and artists, dieticians and caterers, importers and exporters and carers for the mind, body and soul including, of course, early childhood centre owners.

Over the three days, I must have spoken in depth to over 200 business owners, and while some of their concepts were very simple and others out of left field, all shared some common ground when it came to cash flow in this tightening economy.

One of the key areas of discontent was that payments by customers were often late, and that some of these late payments could then turn into debt. The other was that the time spent administering payments and chasing late payments was actually stopping them from providing the best possible service to their customers.

I was delighted to provide a relief to these aches and pains. By utilising Ezy's direct debit system, businesses receive 98% of payments on the day they are due, every time.

On top of that, Ezy provides a free late-payment follow-up service so that businesses can concentrate on what they do best, rather than chasing money. Finally, our simple-to-use online system means that parents' payment amounts can be changed at the click of a button, and financial reports generated just as easily.

The hard-bargaining people at the Early Childhood Council have secured the best Ezy rates for ECC Members, including a 50% reduction on the set-up fee!

On top of that, for those ECC Members who open an Ezy account during the month of June, Ezy will wipe that fee

entirely giving you a saving of \$250 and making it free to open an Ezy account.

So if you are in need of a little pain relief, or simply wish to take the next step in creating better systems for your centre, email us newenquiries@ezypaynz.co.nz or call 0800 399 011 and ask for Steve Jones.



BIG savings with GSB Supplycorp

One of the most extensive savings programmes available to ECC members is the GSB ECC Savings Scheme, supplied in partnership with GSB Supplycorp.

For a modest annual fee, ECC members can join the GSB ECC Savings Scheme and enjoy savings on essential items that their centres use every day.

Whether for one-off purchases such as motor vehicles, computers and communications equipment, or regular supplies such as fuel, office products, food and beverages, bathroom supplies and cleaning products, and building and maintenance supplies, the GSB ECC Savings Scheme helps members save time and money – freeing you to concentrate on the people that need you most – your staff, children and parents.

Getting started

To join up or find out more, contact GSB Supplycorp on freephone 0508 20 30 40; email ask@gsb.co.nz; or complete the registration form in the "How to Join" section of the GSB website www.gsb.co.nz

Computer Package



Dell Optiplex 330 + 19" LCD Monitor
GSB Price: \$1,050.00 (ex GST) RRP: \$1,699.00 (ex GST)
Intel Core2Duo 2.2Ghz CPU, 2GB Ram, 80GB SATA HDD, DVD-RW Drive, 3 year onsite warranty, Windows XP Pro, Dell 19" LCD Monitor

Microsoft Office V2

GSB Price: \$296.26 (ex GST) RRP: \$416.00 (ex GST)
MS Office V2 2007 SBE OEM 1pk MLK-Medialess Kit (No Media)
MS Office V2 2007 SBE OEM 1pk MLK-Medialess Kit (No Media Included)

Digital Camera

GSB Price: \$317.89 (ex GST) RRP: \$452.77 (ex GST)
Canon A580 8Mp 4x Optical Zoom Dig Cam Bundle Bundled With Canon A580 8Mp 4x Optical Zoom Dig Cam Bundle Bundled With IP3500 Inkjet Printer & Kingston 1Gb Sd Card + Bonus Case

Color Laser Multifunction

GSB Price: \$925.86 (ex GST) RRP: \$1,110.22 (ex GST)
Brother MFC9440cn Colour Laser 20 ppm col/mono 64MB USB2.0
Brother MFC9440cn Colour Laser 20 ppm col/mono 64MB, USB2.0 PCL6,200 sheet tray



GSB Cleaning & Hygiene Special

Tiltomatic Squeeze Mop \$4.98
– 50% off, normal retail price is \$9.95
Liquid Bleach 5L \$6.69
– 30% off, normal retail price is \$9.99
Gloves Box of 100 \$9.57
– 40% off, Normal Retail price is \$15.95
Zest 5L– For the washroom \$23.42
(Environmentally friendly product) normal price \$33.46
The minimum purchase per order must be \$50 or more.



GSB SUPPLYCORP
PROCUREMENT SERVICE PROVIDER